

Course Name	Credits	Category	Active Date	Renewal Date
2025 INFLATION REDUCTION ACT: UPCOMING CHANGES AND HOW THEY (390883)	1	Accident & Health or Sickness	8/6/2024	8/31/2026
7 KEYS TO DAZZLING CUSTOMER SERVICE (332992)	1	CE - Business Management	2/12/2016	2/28/2026
ADDRESSING ESCALATING HEALTHCARE COSTS & GOVT RATE RESTRICTIONS (390931)	2	Accident & Health or Sickness	8/7/2024	8/31/2026
ADDRESSING WORKFORCE OBESITY (390897)	1	Accident & Health or Sickness	8/26/2024	8/31/2026
AGENCY SURVIVAL KIT: RECESSION - PROOF NEW IDEAS & MARKETS (240394)	2	CE - Business Management	4/30/2018	4/30/2026
AGENT INSIDER: TECHNOLOGY TRANSITION IN THE CA GROUP MARKET (390609)	1	General	5/21/2024	5/31/2026
ALTERNATIVE FUNDING STRATEGIES FOR HEALTH INSURANCE (392044)	1	Accident & Health or Sickness	4/7/2025	4/30/2027
ANNUAL LEGISLATIVE REVIEW (392205)	1	Accident & Health or Sickness	5/2/2025	5/31/2027
ANNUAL LEGISLATIVE REVIEW: 2023-2024 (390529)	1	Accident & Health or Sickness	4/16/2024	4/30/2026
ARTIFICIAL INTELLIGENCE (AI) IN THE WORKPLACE (390258)	1	CE - Business Management	2/28/2024	2/29/2028
BEST PRACTICES FOR THE DEVELOPMENT OF A MODERN AGENCY (390376)	1	CE - Business Management	3/26/2024	3/31/2026
CLIENT SERVICE: THE DOLLARS-AND-CENTS OF DELIVERING VALUE (332651)	1	Accident & Health or Sickness	2/4/2016	2/28/2026
COMPLIANCE BEST PRACTICES, BENEFIT MANAGEMENT FOR EMPLOYERS (392106)	1	Accident & Health or Sickness	4/14/2025	4/30/2027
CONDUCTING A COMPLIANT MEDICARE SALES APPOINTMENT (390965)	1	Accident & Health or Sickness	8/26/2024	8/31/2026
COVERED CALIFORNIA & MEDI-CAL: HOW DO WE BEST COORDINATE ADMINISTRATION OF THESE TWO PROGRAMS (366331)	1	Accident & Health or Sickness	3/21/2018	3/31/2026
CYBER RISK, CYBERSECURITY & INSURANCE (390236)	1	Ethics	2/26/2024	2/29/2028
DATA DRIVEN DECISION MAKING (387373)	1	Accident & Health or Sickness	4/12/2022	4/30/2026
EMPLOYEE BENEFITS PLANS AND TAX CONSIDERATIONS (210862)	1	Life/Accident&Health/Sickness	4/30/2018	4/30/2026
ERISA AT 50: EVOLUTION, IMPACT, AND CHALLENGES FOR EMPLOYER-SPONSORED PLANS (390490)	1	Accident & Health or Sickness	4/2/2024	4/30/2026
ERISA COMPLIANCE 101 (384120)	1	Accident & Health or Sickness	4/13/2020	4/30/2026
EXPAND YOUR BRAND WITH THE SUPPORT YOU NEED (366333)	1	CE - Business Management	4/4/2018	4/30/2026
FOUR INDUSTRY TRENDS REDEFINING THE HEALTH BROKER ROLE (390368)	1	Accident & Health or Sickness	3/26/2024	3/31/2026
GROUP CAPTIVES: YOUR GATEWAY TO SELF-FUNDING (392717)	1	Accident & Health or Sickness	8/18/2025	8/31/2027
HELPING SENIORS MAXIMIZE THEIR DRUG PLAN OPTIONS (390540)	1	Accident & Health or Sickness	4/25/2024	4/30/2026
HELPING YOUR CLIENTS ACHIEVE FINANCIAL WELLNESS, SIMPLY! (390966)	1	Accident & Health or Sickness	8/21/2024	8/31/2026
INCLUSIVE SOLUTIONS, BROADER ACCESS, AND GREATER TRUST: DEIB (391631)	1	Accident & Health or Sickness	3/18/2025	3/31/2027
INCREASING PARTICIPATION IN A LOW WAGE WORKFORCE (366332)	1	Accident & Health or Sickness	3/21/2018	3/31/2026
LEVERAGING TECHNOLOGY FOR HR EXCELLENCE (391155)	1	CE - Business Management	10/1/2024	10/31/2026
MEDICARE - MENTAL HEALTH MATTERS (390882)	1	Accident & Health or Sickness	7/24/2024	7/31/2026
MEDICARE AEP UPDATE FOR 2025 (392776)	1	Accident & Health or Sickness	9/10/2025	9/30/2027
MEDICARE AGENCY- DIGITAL TRANSFORMATION (390438)	1	Accident & Health or Sickness	3/29/2024	3/31/2026
MEDICARE OPTIONS (333991)	1	Accident & Health or Sickness	3/10/2016	3/31/2026
MEDICARE REGULATORY AND LEGISLATIVE UPDATES- (390881)	1	Accident & Health or Sickness	8/5/2024	8/31/2026
MEDITATION AS A NEW WAY FOR WELLNESS (384657)	1	Accident & Health or Sickness	8/12/2020	8/31/2026
MENTAL HEALTH IS METABOLIC HEALTH OF THE BRAIN (391571)	1	Accident & Health or Sickness	12/26/2024	12/31/2026
NAVIGATING THE COVERED CALIFORNIA INDIVIDUAL MARKET (390930)	1	Accident & Health or Sickness	8/7/2024	8/31/2026
NETWORKING WITH INTENTION (387248)	1	CE - Business Management	4/5/2022	4/30/2026
OUT OF THE BOX THINKING AND COMPLIANCE STRATEGIES (383955)	1	Accident & Health or Sickness	3/6/2020	3/31/2026

POSITIVE COMMUNICATION FOR HEALTH INSURANCE BROKERS (390369)	1 Accident & Health or Sickness	3/26/2024	3/31/2026
REDUCE GROUP SPEND AND SET EMPLOYEES UP FOR SUCCESS (387362)	1 Accident & Health or Sickness	4/7/2022	4/30/2026
REDUCING HEALTH CARE COSTS WITH YOGA AND MEDITATION (336251)	1 Accident & Health or Sickness	4/30/2018	4/30/2026
REVOLUTIONIZING MARKETING AND CONTENT CREATION: HARNESSING A (390861)	1 CE - Business Management	8/26/2024	8/31/2026
SAVING MEDICARE CLIENTS MONEY ON PART D (366352)	1 Accident & Health or Sickness	3/21/2018	3/31/2026
SIMPLE TECHNOLOGY HACKS TO IMPROVE AGENCY PRODUCTIVITY (390199)	1 CE - Business Management	2/27/2024	2/28/2026
SINGLE PAYER - A LOOK AT OTHER COUNTRIES AND THE US (368091)	1 Accident & Health or Sickness	4/26/2018	4/30/2026
TAX WRITE-OFFS ON CAFETERIA PLANS VS. INCOME TAX RETURNS 2024 (391000)	1 Accident & Health or Sickness	8/26/2024	8/31/2026
THE EVIDENCE BEHIND WELLNESS PROGRAMS (391561)	1 Accident & Health or Sickness	1/28/2025	1/31/2027
THE MARKET FOR GROUP MEDICAL SUPPLEMENTAL POLICIES (206117)	1 Life/Accident&Health/Sickness	1/24/2008	1/31/2026
THE ROLE OF THE AGENT IN EDUCATING THE CONSUMER (206115)	1 Life/Accident&Health/Sickness	1/17/2008	1/31/2026
THE SELF-FUNDING ALTERNATIVE (333632)	1 Accident & Health or Sickness	3/9/2016	3/31/2026
TOP 10 MOST TALKED ABOUT HR TOPICS (383694)	1 CE - Business Management	1/13/2020	1/31/2026
TRAILBLAZED: PROVEN PATHS TO SALES GROWTH (207905)	1 CE - Business Management	4/30/2018	4/30/2026
TRENDS IN HEALTH CARE STRATEGY THE 2024 BUSINESS GROUP ON HEALTH (390354)	1 Accident & Health or Sickness	3/26/2024	3/31/2026
TRENDS IN PHARMACY BENEFITS (390355)	1 Accident & Health or Sickness	3/26/2024	3/31/2026
TRENDS IN VOLUNTARY BENEFITS (240147)	1 Life/Accident&Health/Sickness	4/30/2018	4/30/2026
UNDERSTANDING AND SELLING DENTAL INSURANCE (390999)	1 Accident & Health or Sickness	8/20/2024	8/31/2026
UNDERSTANDING BENEFITS TECHNOLOGY FOR THE HEALTH INSURANCE AGENT (331851)	1 Accident & Health or Sickness	1/11/2016	1/31/2026
UNDERSTANDING MEDICARE FOR THE GROUP HEALTH INSURANCE BROKER (210663)	1 Life/Accident&Health/Sickness	4/30/2018	4/30/2026
UNDERSTANDING THE CHALLENGES OF LONG-TERM CARE PLANNING FOR INDIVIDUALS AND EMPLOYERS (272707)	1 Life/Accident&Health/Sickness	1/18/2012	1/31/2026
UNDERSTANDING THE PRESCRIPTION DRUG BENEFIT (8964)	1 Life/Accident&Health/Sickness	4/30/2018	4/30/2026
WHAT TO EXPECT IN A DOL-EBSA HEALTH INVESTIGATION (383966)	1 Accident & Health or Sickness	3/9/2020	3/31/2026
WHAT'S NEXT IN FINANCIAL WELLNESS (390095)	1 Life/Accident&Health/Sickness	2/5/2024	2/29/2028
WHATS ON YOUR DENTAL SPREADSHEET (390765)	1 Accident & Health or Sickness	6/18/2024	6/30/2026
WHY INVESTING IN DIVERSITY, EQUITY AND INCLUSION PAYS OFF (387097)	1 CE - Business Management	3/22/2022	3/31/2026
WHY WELLNESS PROGRAMS? (278910)	1 Accident & Health or Sickness	4/30/2018	4/30/2026
WHY WOMEN SHOULD CARE ABOUT LTC PLANNING (366692)	1 Accident & Health or Sickness	3/27/2018	3/31/2026
YOUR INSURANCE BUSINESS AND PLANNING FOR THE FUTURE (384584)	1 CE - Business Management	7/30/2020	7/31/2026