

	2025-2026 DRAFT		2024-2025			
<b>CAPITOL SUMMIT</b>		propose 64K annual spons	actual	budget	over	
<b>REVENUE</b>		64000				
4300 CapSum - Registration	18,000.00	incl PAC HH	18,425.14	15,000.00	3,425.14	122.83%
4320 CapSum - Annual Sponsors	12,800.00	(20% of annual sponsorship)	31,000.00	41,000.00	-10,000.00	75.61%
4325 CapSum - Exhibitors/Event Sponsors	9,000.00		10,000.00	16,000.00	-6,000.00	62.50%
Total Capitol Summit Revenue	39,800.00		\$ 59,425.14	\$ 72,000.00	-\$ 12,574.86	82.53%
<b>EXPENSES</b>						
6660 Cap Sum - AV	5,500.00		5,353.57	6,000.00	-646.43	89.23%
6670 Cap Sum - F&B	27,000.00	incl PAC HH	26,007.15	27,000.00	-992.85	96.32%
6695 Cap Sum- Printing	1,000.00		1,000.00	1,000.00	0.00	100.00%
6700 Cap Sum - Room Rental	2,000.00			2,835.00	-2,835.00	0.00%
6710 Cap Sum - Speakers	2,500.00			2,500.00	-2,500.00	0.00%
6720 Cap Sum - Supplies	400.00		583.94	400.00	183.94	145.99%
6730 Cap Sum - Signage & Decor	600.00			600.00	-600.00	0.00%
Total Capitol Summit Expenses	39,000.00		\$ 32,944.66	\$ 40,335.00	-\$ 7,390.34	81.68%
<b>NET:</b>	<b>800.00</b>		<b>26,480.48</b>	<b>31,665.00</b>	<b>-\$ 5,184.52</b>	
<b>INNOVATION EXPO</b>						
<b>REVENUE</b>						
4210 Engage/SLC - Registration	16,000.00		16,207.00	18,000.00	-1,793.00	90.04%
4220 Engage/SLC - Vendors	14,000.00		14,000.00	21,000.00	-7,000.00	66.67%
4230 Engage/SLC - Event Sponsors	18,000.00	incl sponsored dinner (separate board dinner??)	22,929.00	18,000.00	4,929.00	127.38%
4235 Engage/SLC - Annual Sponsor	12,800.00	(20% of annual sponsorship)	34,000.00	41,000.00	-7,000.00	82.93%
Total Engage/SLC Income	60,800.00		\$ 87,136.00	\$ 98,000.00	-\$ 10,864.00	88.91%
<b>EXPENSES</b>						
Engage/SLC Expenses					0.00	
6540 Engage/SLC - Audio/Visual	8,000.00		5,433.00	4,500.00	933.00	120.73%

6550 SLC - Decorations	200.00		157.70	200.00	-42.30	78.85%
6555 Engage/SLC - Food & Beverage	28,000.00	incl sponsored dinner (separate board dinner??)	26,244.32	30,000.00	-3,755.68	87.48%
6560 SLC - Othe/Pipe & Drap	-	no exhibit company	7,125.00	6,800.00	325.00	104.78%
6580 Engage/SLC - Room Rental	3,000.00		1,754.00	2,160.00	-406.00	81.20%
6585 Engage/SLC - Signs	1,000.00		842.45	1,000.00	-157.55	84.25%
6590 Engage/SLC - Speakers	4,000.00		4,422.47	2,500.00	1,922.47	176.90%
6600 Engage/SLC - Supplies	500.00		330.44	500.00	-169.56	66.09%
Total Engage/SLC Expenses	44,700.00		\$ 46,309.38	\$ 47,660.00	-\$ 1,350.62	97.17%
<b>NET:</b>	<b>16,100.00</b>		<b>40,826.62</b>	<b>50,340.00</b>	<b>-\$ 9,513.38</b>	
<b>REGIONAL DINNER</b>						
<b>REVENUE:</b>						
regional dinner - Registration	12,000.00	80 @ \$150				
regional dinner - Sponsors	3,750.00	6 sponsors @\$500; 1 @ \$750				
Total regional dinner Revenue	15,750.00					
<b>EXPENSES:</b>						
reg dinner - AV	100.00	mic				
reg dinner - F&B	4,800.00	80 attendees @ \$60				
reg dinner- Printing	150.00					
reg dinner - Room Rental	-					
reg dinner - Speakers	500.00					
reg dinner - Supplies	100.00					
reg dinner - Signage & Decor	100.00					
reg dinner - Back to Chapters	2,000.00					
reg dinner - Reserve Funds	8,000.00					
Total Regional Dinners Expenses	15,750.00					
<b>NET:</b>	<b>-</b>	Once \$10K net goal attained, \$2K goes back to chapters. Remainder goes to CAHIP F				
<b>General Income</b>						0.00
4000 Membership Dues - NABIP	287,500.00	1250 members	282,223.69	322,000.00	-39,776.31	87.65%

4050 Annual Partners Admin Portion	38,400.00	(60% of annual sponsorship)				
4100 Continuing Education Fees	1,200.00		1,682.00	900.00	782.00	186.89%
4150 Continuing Education sponsorship	250.00				0.00	
4850 Unrealized gain/loss o			29.28		29.28	
4900 Miscellaneous Income			4,920.90	4,700.00	220.90	104.70%
4910 Member Meeting Webinar	250.00		250.00	2,500.00	-2,250.00	10.00%
7000 Interest Income	1,680.00		3,511.53	2,250.00	1,261.53	156.07%
Total General Income	\$ 329,030.00		\$ 292,617.40	\$ 332,350.00	-\$ 39,732.60	88.04%
Sales of Product Revenue					0.00	
<b>Total Revenue</b>	<b>\$ 445,380.00</b>		<b>\$ 439,178.54</b>	<b>\$ 502,350.00</b>	<b>-\$ 63,171.46</b>	<b>87.42%</b>
<b>Gross Profit</b>	<b>\$ 445,380.00</b>		<b>\$ 439,178.54</b>	<b>\$ 502,350.00</b>	<b>-\$ 63,171.46</b>	<b>87.42%</b>
<b>Expenditures</b>						
Board Expenses					0.00	
6120 BOD - Banquet	2,500.00		2,622.00	2,000.00	622.00	131.10%
6135 BOD - Postage				50.00	-50.00	0.00%
6140 BOD - Printing	100.00		95.32	50.00	45.32	190.64%
6150 Board - Supplies	100.00		311.17	100.00	211.17	311.17%
6160 BOD - Travel & Lodging	10,000.00		5,567.20	10,250.00	-4,682.80	54.31%
6170 BOD - Officer - Past President	250.00	gift		250.00	-250.00	0.00%
6180 BOD - Officer - President	5,000.00		3,234.43	5,000.00	-1,765.57	64.69%
6190 BOD - Officer - Pres Elect	500.00		189.25	1,000.00	-810.75	18.93%
6230 BOD - Officer - VP Legislation	100.00		50.00	1,000.00	-950.00	5.00%
6233 BOD - Officer - Memberships	500.00			250.00	-250.00	0.00%
6235 BOD - Officer - VP PAC	100.00		0.00	100.00	-100.00	0.00%
Total Board Expenses	\$ 19,150.00		\$ 12,069.37	\$ 20,050.00	-\$ 7,980.63	60.20%
Contractor Expenses					0.00	
6345 Legal & Accounting (taxes)	2,000.00		1,850.00	1,850.00	0.00	100.00%

6365 Legis. Advocate - Fees	138,000.00		142,000.00	144,000.00	-2,000.00	98.61%
6370 Legis. Advocate - Expenses	3,000.00		653.37	3,000.00	-2,346.63	21.78%
6420 Management Fees - Jaffe	132,000.00		176,000.00	180,000.00	-4,000.00	97.78%
6425 Management Travel (Jaffe)	4,000.00		7,906.79	8,000.00	-93.21	98.83%
6430 Commissions	500.00			1,000.00	-1,000.00	0.00%
Total Contractor Expenses	\$ 279,500.00		\$ 328,410.16	\$ 337,850.00	-\$ 9,439.84	97.21%
General/Administrative Exp					0.00	
6030 Awards & Gifts	400.00		352.78	2,300.00	-1,947.22	15.34%
6050 Bank/Credit Card Fees	4,000.00		3,120.62	5,500.00	-2,379.38	56.74%
6300 Continuing Education E	2,500.00		2,011.03	2,500.00	-488.97	80.44%
6310 Dues/Subscriptions	3,700.00	includes addtl \$200 for meet-up subscription	2,795.59	2,500.00	295.59	111.82%
6315 Foundation Expenses	0.00		50.00	0.00	50.00	
6320 Insurance - All	2,000.00		1,282.00	4,500.00	-3,218.00	28.49%
6323 CAHIP PAC Donation	2,000.00			2,000.00	-2,000.00	0.00%
6325 HUPAC Donation	2,000.00		2,000.00	2,000.00	0.00	100.00%
6360 Legislative/Council	2,500.00	bill review	3,031.86	5,000.00	-1,968.14	60.64%
6485 Office Supplies/Expens	150.00		213.53	150.00	63.53	142.35%
6495 Postage - Admin	50.00		1.01	500.00	-498.99	0.20%
6520 Telephone/Fax/Internet	471.00	Jaffe lowered by half	863.50	1,000.00	-136.50	86.35%
6525 Website	4,000.00		3,740.82	4,275.00	-534.18	87.50%
6526 Webinar Expenses				200.00	-200.00	0.00%
Total General/Administrative Exp	\$ 23,771.00		\$ 19,462.74	\$ 32,425.00	-\$ 12,962.26	60.02%
NABIP Expenses					0.00	
6455 NABIP Annual Convention	12,000.00	\$1500* 8	11,515.00	16,000.00	-4,485.00	71.97%
6460 NABIP Cap Conference	6,000.00	\$1500*4	6,500.00	8,000.00	-1,500.00	81.25%
6460 NABIP Region 8	5,500.00	\$500*11			0.00	
Total NABIP Expenses	\$ 23,500.00		\$ 18,015.00	\$ 24,000.00	-\$ 5,985.00	75.06%
<b>Total Expenditures</b>	<b>\$ 445,371.00</b>		<b>\$ 457,211.31</b>	<b>\$ 502,320.00</b>	<b>-\$ 45,108.69</b>	<b>91.02%</b>
Net Operating Revenue	\$ 9.00		-\$ 18,032.77	\$ 30.00	-\$ 18,062.77	
Net Revenue	\$ 9.00		-\$ 18,032.77	\$ 30.00	-\$ 18,062.77	